

Daniel Insurance Helps Private Pilots Obtain the Lowest Life Insurance Rates

NEWTOWN, PA -- (February 9, 2005) – Statistics reveal that flying a plane is much safer than driving a car. However, that has little to do with how and why many life insurance carriers rate private pilots for policy premiums. In fact, what matters most for getting the right coverage at the best rates is the whether a pilot goes directly to a carrier, uses an agent, or works through an association to represent his or her interests.

Daniel Insurance gives pilots the best advantage, which is to have its independent associate agent's leverage their relationships with more than 100 highly rated insurance carriers and use their custom database with instant access to the most competitive rates.

Pilots who may face higher premiums due to any health condition may also benefit from Daniel Insurance's expertise with "impaired risk" cases. The company has earned a reputation for saving such clients thousands of dollars on annual premiums by shopping cases to carriers based on individual circumstances rather than statistical guidelines. The agency also stays current about which carriers are most favorable to various risk factors.

"We know the pilot market and how to serve it well," asserts Alan S. Daniel, president of Daniel Insurance Agency LLC. "What's especially rewarding is when we have a client who's faced with additional risk factors and we can do what we do best; which is to apply our experience, our tenacity and our professionalism to obtain the best risk classification so that clients receive the lowest annual premium."

Alan Daniel's professional association, The Million Dollar Round Table (MDRT), recognizes him among its Top of the Table (TOT) members. MDRT represents the world's best (top 1%) life insurance and financial services professionals. Only 4% of MDRT members earn the TOT achievement each year.

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